



Commonwealth of Kentucky
Finance and Administration Cabinet

COMMONWEALTH OFFICE OF TECHNOLOGY

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DATE: July 12, 2021

TO: Agency IT Leadership, Technical Contacts, Agency Procurement Contacts

FROM: Jennie Duffy, Executive Director
Office of Client Support Services

RE: New Software Reseller Contract and Purchasing Information

The Commonwealth's current software reseller contract with SHI will expire on July 12, 2021 (MA 758 1800000597). A new software reseller contract will be effective on July 13, 2021, with Insight Public Sector, Inc. (MA 758 2100000970). Contact information is as follows:

Insight Kentucky Client Executive	Quoting & Inquiry
Amy Hazzard Kentucky Client Executive Amy.Hazzard@insight.com	TeamHazzard Kentucky Support Team teamhazzard@insight.com
Phone 480-687-6689	Toll Free 800-467-4448
Toll Free 800-467-4448	

Quote requests can be submitted directly to Insight Public Sector, Inc. by email at teamhazzard@insight.com. Agencies are responsible for contacting the vendor to setup their specific accounts to be used for online quotes and reporting. The Commonwealth is working with Insight to establish a web portal for each agency to have direct access to obtain online quotes. Future announcements on this portal will be sent soon. However, agencies can continue to request quotes through The Commonwealth Office of Technology (COT) via the ServiceNow Portal (<https://cotportal.service-now.com/>) by utilizing the **Software Quote Request**. COT will receive your request and process it in a timely manner.

COT will act in the best interest of the Commonwealth in negotiating competitive pricing for the many software entitlements, which COT consumes. However, there may be instances where future pricing quotes increase on some entitlements while others decrease. COT will work with each respective agency to address any concerns as we move forward.

The SPR1 Submittal Process remains the same.

If you have any questions regarding the contract, please contact stephanier.williams@ky.gov.

If you have any questions regarding the quote process, please contact the [Commonwealth Service Desk](#) or 502-564-7576.